

# The Port Angeles Symphony Orchestra





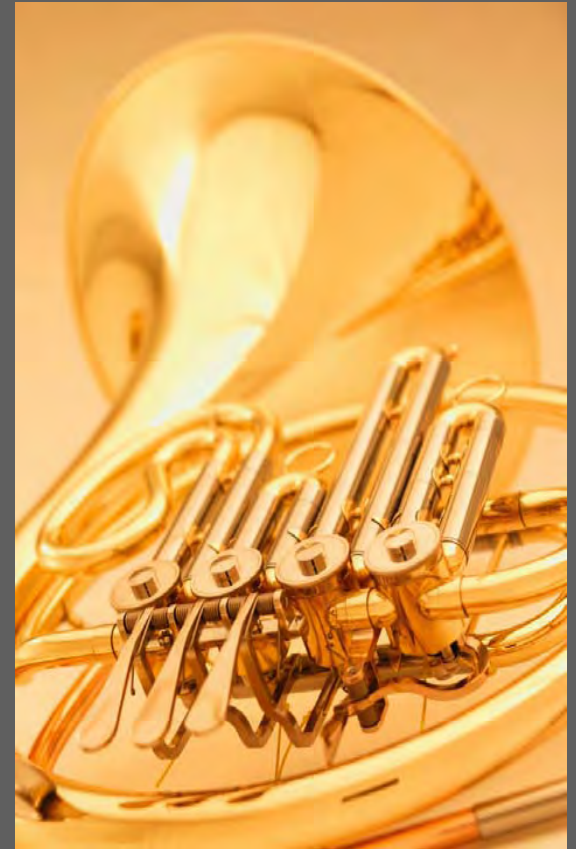
# Port Angeles Symphony Orchestra

- One of America's finest small community orchestras,
- We celebrated our 75<sup>th</sup> anniversary in 2007
- And sponsor music education programs and scholarships for musicians of all ages.



# People of the Port Angeles Symphony Orchestra

- **Eighty dedicated musicians donate over 20,000 hours every season.**
- **A volunteer board of directors oversees symphony operations and financial management.**
- **Volunteers support symphony operations and music education outreach programs.**



# Port Angeles Symphony Orchestra

## *Mission Statement*

The Port Angeles Symphony Orchestra provides performers and the public of the North Olympic Peninsula an opportunity to

- **enjoy**
- **participate in, and**
- **grow with**

the enriching experience of quality, live music.



# Our Goals

1. Produce live music performances for an expanding and diverse audience
2. Create programs of variety and interest
3. Strive for ever-improving musical quality
4. Generate opportunities for music education
5. Increase the number of performances



# Our Goals in Action

## *Quality Musical Experiences for Today's Audiences*

- **Five symphony concerts each year, each with a pre-concert chat and morning dress rehearsal**
- **Six chamber concerts: three in Sequim and three in Port Angeles**
- **Two POPS concerts in the fall – one in Sequim and one in Port Angeles**
- **Special events throughout the year**



# Our Goals in Action

## *Ever-Improving Performance Quality*

- Administer memorial scholarships
- Provide scholarships to orchestra members for lessons or summer workshop tuition
- Provide no-cost loans to outstanding students for the purchase of quality instruments



# Our Goals in Action

*Music Education for Tomorrows Audiences*

The Port Angeles Symphony Orchestra sponsors two music programs for young musicians.

- Adventures in Music
- Young Artists' Competitions



# Adventures in Music

*A County-Wide Collaboration for Music Education*

- One of our community service programs
- Provides live, culturally diverse arts performances to over 4,000 students
- Helps schools meet Washington Essential Academic Learning Requirement Guidelines



# *Adventures in Music*

*A Joy to Students and Their Families*

- **48 *Adventures in Music* school concerts**
- **Enthusiastic students bring their families to these school events.**
- **Free admission to the Saturday AM Symphony dress rehearsals**





# Adventures in Music

## *Culturally Diverse Programs for Diverse Audiences*

- Carnival of the Animals - A Grand Zoological Fantasy by Camille Saint-Saëns
- The Master Storyteller: Heroic Tales Illustrated with Music
- Tip Toe to the Tempo



# Carnival of the Animals

*A Grand Zoological Fantasy by Camille Saint-Saëns*

Children who never hear  
*The Carnival of the  
Animals* miss a great  
treasure!



Dear Symphony,  
My favorite songs  
were: Fossils, Lion,  
Swan, and Coo-coo  
Bird.

I hope to be playing  
for the Port Angeles  
Symphony.

Music Lover, Stacey



# The Master Storyteller:

## Heroic Tales Illustrated with Music

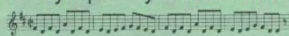
Fairy-tales & folk-tales

Myth and legends

Warriors and heroes

Just as the wind must  
blow to keep a sailing  
ship going, stories are  
kept alive by their  
telling.



Port Angeles Symphony's Adventures in Music  
Fun Facts  May 2002  
And  
Activities Unit 3

*For Primary Students*


**The Master Storyteller:  
Heroic Tales  
Illustrated with Music**

A Word  
*By Emily Dickinson*

A word is dead  
When it is said,  
Some say.

I say it just  
Begins to live  
That day.

Just as the wind must blow to keep a sailing ship going,  
stories are kept alive by their telling.



# Tip Toe to the Tempo

## Introduces

- Instruments of the orchestra
- Musical terms for *tempo*
- Ways to listen to music
- What to watch

Dear Port Angeles Symphony,

I really enjoyed your visit. It was fantastic. I hope I can see you next year when I am in the 5<sup>th</sup> grade.

Sincerely, Marie



# Young Artists' Competitions

## *A Step Towards Professionalism*

- An annual event, open to all young musicians
- Adjudicated by professional musicians
- Cash award for first prize





# Port Angeles Symphony Orchestra

*A Not-For-Profit 501(3)(c) Corporation*

## Revenue Categories

**Individual Donations**  
**Other Donations**  
**Ticket Sales**  
**Fundraising**  
**Interest/Misc. Income**

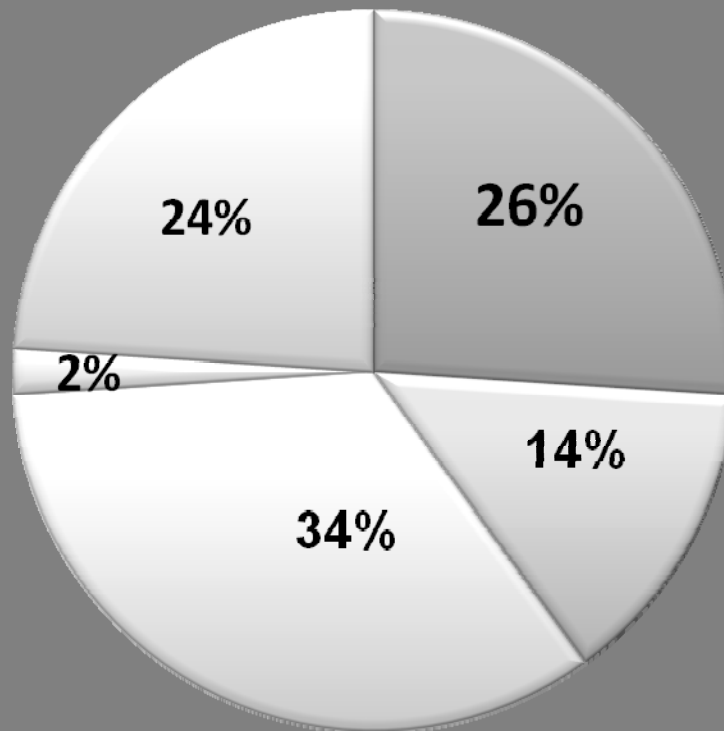
## Expense Categories

**Personnel**  
**Concert Production**  
**Marketing**  
**Fundraising**  
**Administrative**  
**Community Service**



# Port Angeles Symphony Orchestra

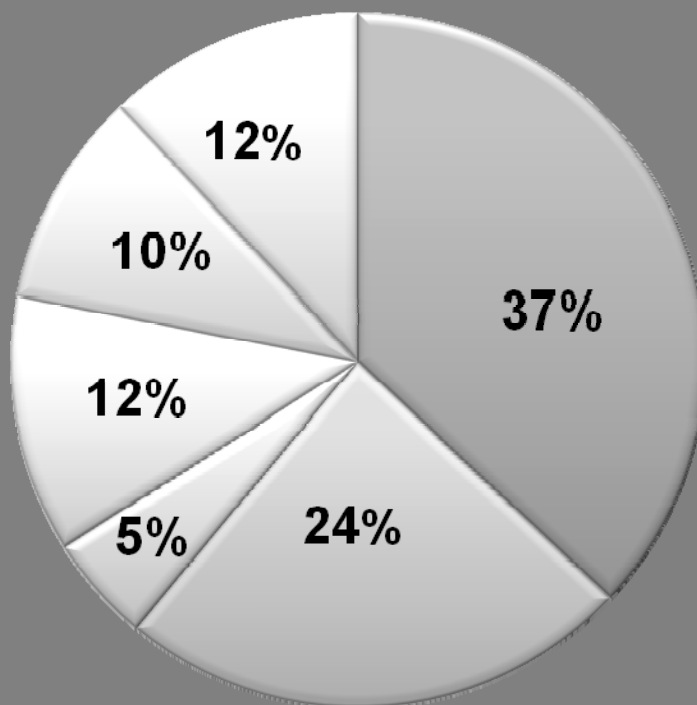
## Revenues



- Individual Donations: 26%
- Other Donations: 14%
- Ticket Sales: 34%
- Interest/Misc: 2%
- Fundraising: 24%

# Port Angeles Symphony Orchestra

## *Expenses*

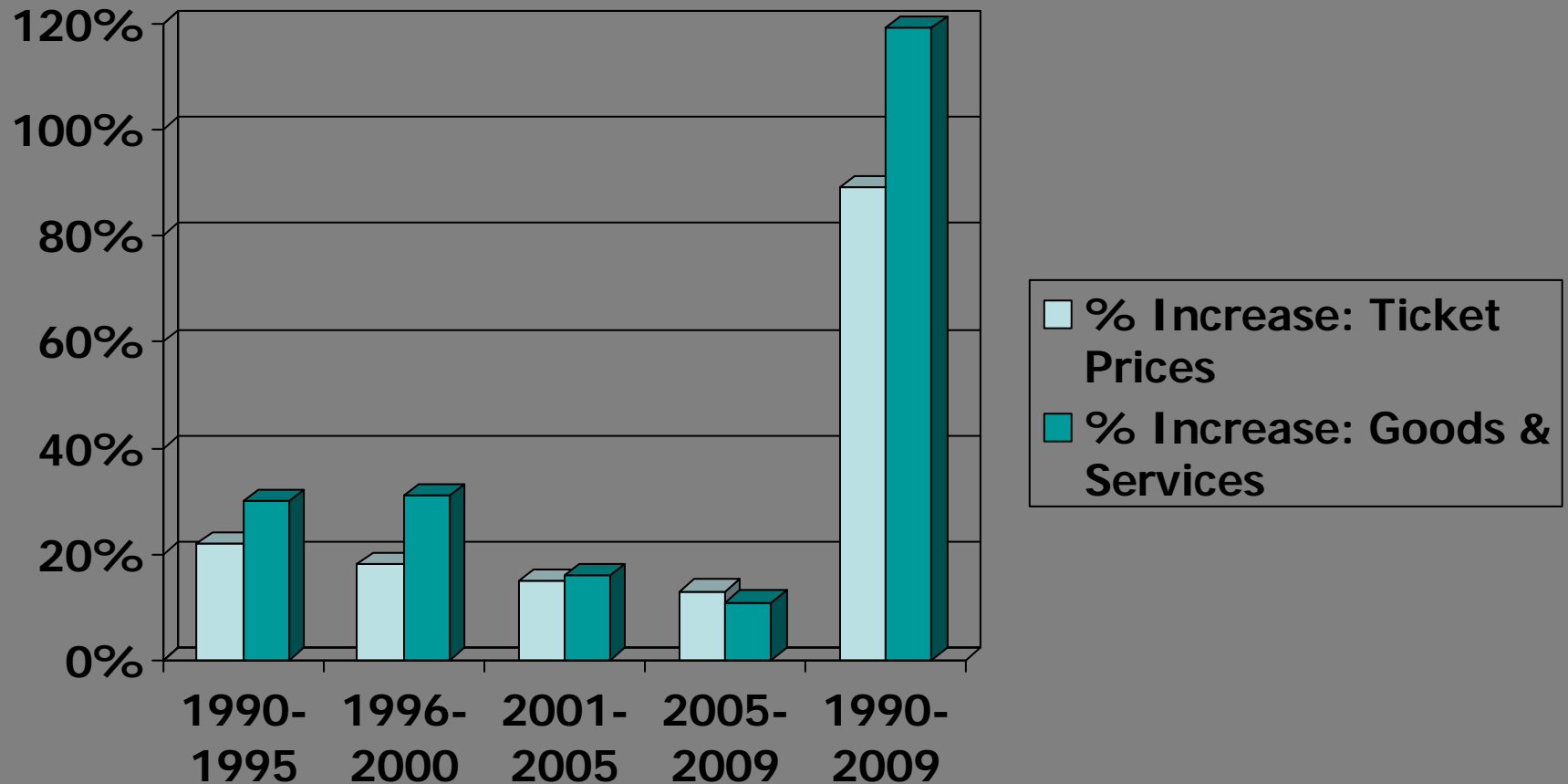


- Personnel: 37%
- Concert Production: 24%
- Marketing: 5%
- Administrative: 12%
- Community Service: 10%
- Fundraising: 12%



# Port Angeles Symphony Orchestra

## *Inflation and Ticket Prices*



# Port Angeles Symphony Orchestra

## *A Partnership with Our Community*

- We now invite you to consider a new, additional way to contribute to the Port Angeles Symphony Orchestra – through our Endowment Fund.
- This fund is designed to grow to help meet a portion of our future operating expenses.



# The Endowment Fund

## *Long-Term Growth & Financial Security*

- **Our Endowment Fund currently receives:**
  - Surplus operating income
  - Donor directed contributions to the Endowment Fund
  - Reinvested income from Endowment Fund principal
- **For this fund to make a significant difference in the long-term financial security and growth of our Orchestra, we need your help.**



# Endowment Fund Goal & Management

- Build principal to \$1,000,000 within the next 10 years.
- Invest all Fund income and contributions in a professionally managed growth fund until we reach our goal.
- Withdrawals require full Board approval.



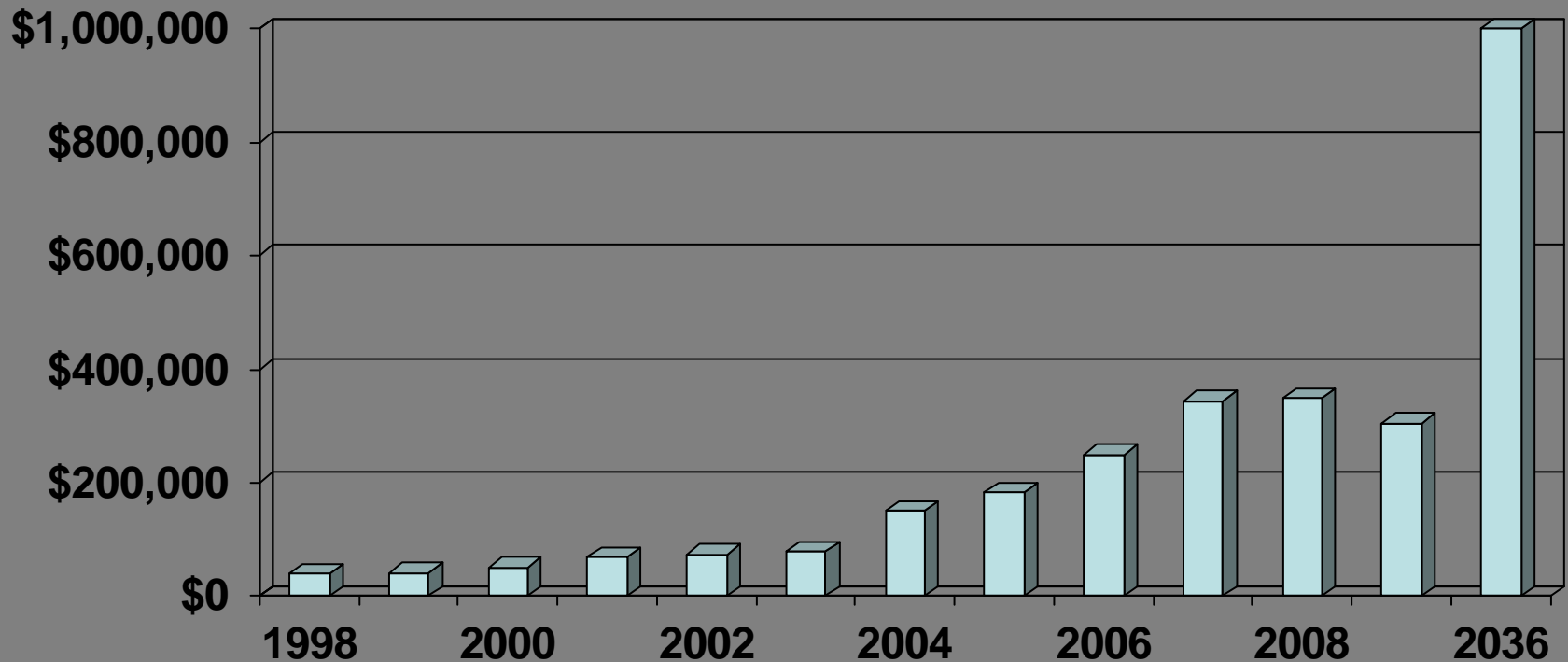
# What We Need To Reach Our Goal

- The graph in the next slide shows how our Endowment Fund has grown over the past 10 years.
- The graph also shows the gap between today's principal and our \$1,000,000 goal.
- At the conservative investment return of 4.5%, it will take us 27 years to achieve our goal.
- We'd like to reach that goal in 10 years, and to do that, we need your help.



# Endowment Fund Growth

*1997 to 2009*



# Join Us To Secure Our Future

## Outright Gifts

- \$1,000 invested today at 4.5% today is projected to grow to approximately \$2,412 in 20 years.
- This option is a simple and direct way to contribute to the Endowment Fund.
- Gifts start compounding returns immediately and may be income-tax deductible.



# Join Us To Secure Our Future

## Revocable Gifts\*

Revocable gifts pass through:

- **Your will**
- **As beneficiary of your life insurance policy or retirement account, or**
- **A living trust.**

**\*There may be fees for professional services in creating instruments for planned giving.**



# Join Us To Secure Our Future

## Irrevocable Gifts\*

- Irrevocable gifts may be made through a charitable trust or an annuity.
- These gifts can meet multiple goals, such as current income and possible income tax benefits.

\* There may be fees for professional services in creating instruments for planned giving.



# Assistance With Charitable Giving\*

- For more information, you may wish to contact:
  - Your estate planner or investment advisor
  - Your tax accountant
  - The Port Angeles Symphony office

\* There may be fees for professional services in creating instruments for planned giving.



# Port Angeles Symphony Orchestra

## *A Community Partnership for the Future of Your Community Orchestra*

- Our community is fortunate to host a full orchestra that serves all age groups and diverse communities of Clallam County.
- The success of this orchestra is the result of
  - **Stable, community-wide support and partnerships,**
  - **Dedicated musicians, volunteers and music lovers,**
  - **Excellent and conservative management, and**
  - **Outreach programs to educate and attract future musicians & audiences.**



# Port Angeles Symphony Orchestra

## *An Outstanding Community Orchestra*



Please consider a contribution to our Endowment Fund to help ensure the ongoing strength, quality and stability of the Port Angeles Symphony Orchestra.

