

# The Port Angeles Symphony Orchestra



# The Port Angeles Symphony Orchestra

*Serving the North Olympic Peninsula*

- One of America's finest small community orchestras,
- We celebrated our 75<sup>th</sup> anniversary in 2007
- And sponsor music education programs and scholarships for musicians of all ages.



# The Port Angeles Symphony Orchestra

## *Our Team*

- Eighty dedicated musicians donate over 20,000 hours each season;
- A volunteer board of directors raises funds and oversees Symphony operations and financial management;
- Volunteers support Symphony operations and music education outreach programs.



# The Port Angeles Symphony Orchestra

## *Mission Statement*

- The Port Angeles Symphony Orchestra provides performers and the public of the North Olympic Peninsula an opportunity to:
  - enjoy
  - participate in, and
  - grow with
- the enriching experience of quality, live music.

# The Port Angeles Symphony Orchestra

## *Our Goals*

- Produce live music performances for an expanding and diverse audience;
- Create programs of variety and interest;
- Strive for ever-improving musical quality;
- Generate opportunities for music education.



# Our Goals in Action

*Quality Musical Experiences for Today's Audiences*

- Five symphony concerts each year, each with a pre-concert chat and morning dress rehearsal;
- Six chamber concerts: three in Sequim and three in Port Angeles;
- Two POPS concerts – one in Sequim and one in Port Angeles
- Special events with music throughout the year.

# Our Goals in Action

*Ever-Improving Performance Quality*

- Provide scholarships to Orchestra members for lessons or summer workshop tuition
- Provide no-cost loans to outstanding students for the purchase of quality instruments

# Our Goals in Action

*Music Education for Tomorrow's Audiences*

The Port Angeles Symphony Orchestra sponsors two music programs for young musicians:

- Adventures in Music
- The Young Artists Competition



# Adventures in Music

*A County-Wide Collaboration for Music Education*

- *48 Adventures in Music* school concerts;
- Enthusiastic students bring their families to these school events;
- Each student receives free admission to the Saturday morning Symphony dress rehearsal.



# Adventures in Music

## *A Joy to Students and Their Families*

- One of our community service programs;
- Each year, provides live, culturally diverse arts performances to over 4,000 students;
- Helps schools meet Washington Essential Academic Learning Requirement Guidelines.



# Adventures in Music

## *Culturally Diverse Programs for Diverse Audiences*

- There are over 10 tribal nations on the Olympic Peninsula.
- The Winter 2008 program focused on music of the Makah, Jamestown S’Klallam, and Elwha Klallam nations.



# Adventures in Music

## *Culturally Diverse Programs for Diverse Audiences*

### “Tip Toe to the Tempo” Introduces:

- Instruments of the orchestra;
- Musical terms for *tempo*;
- Ways to listen to music;
- What to watch during a performance.

Dear Port Angeles Symphony,  
I really enjoyed your visit. It was fantastic. I hope I can see you next year when I am in the 5<sup>th</sup> grade.

Sincerely, Marie



# Young Artists Competition

## *A Step Towards Professionalism*

- An annual event, open to all young musicians;
- Adjudicated by professional musicians;
- Cash award for first prize..



# The Port Angeles Symphony Orchestra

*A Not-For-Profit 501(c)(3) Corporation*

## Income Categories

Individual Donations  
Other Donations  
Ticket Sales  
Fundraising  
Interest/Misc. Income

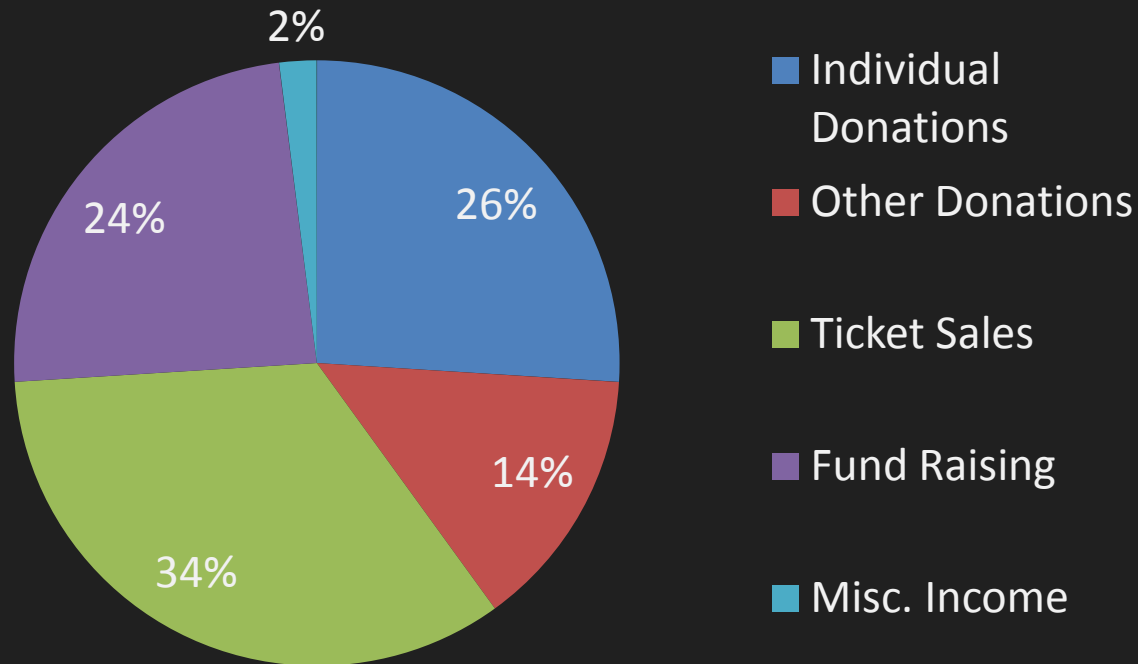
## Expense Categories

Personnel  
Concert Production  
Marketing  
Fundraising  
Administrative  
Community Service



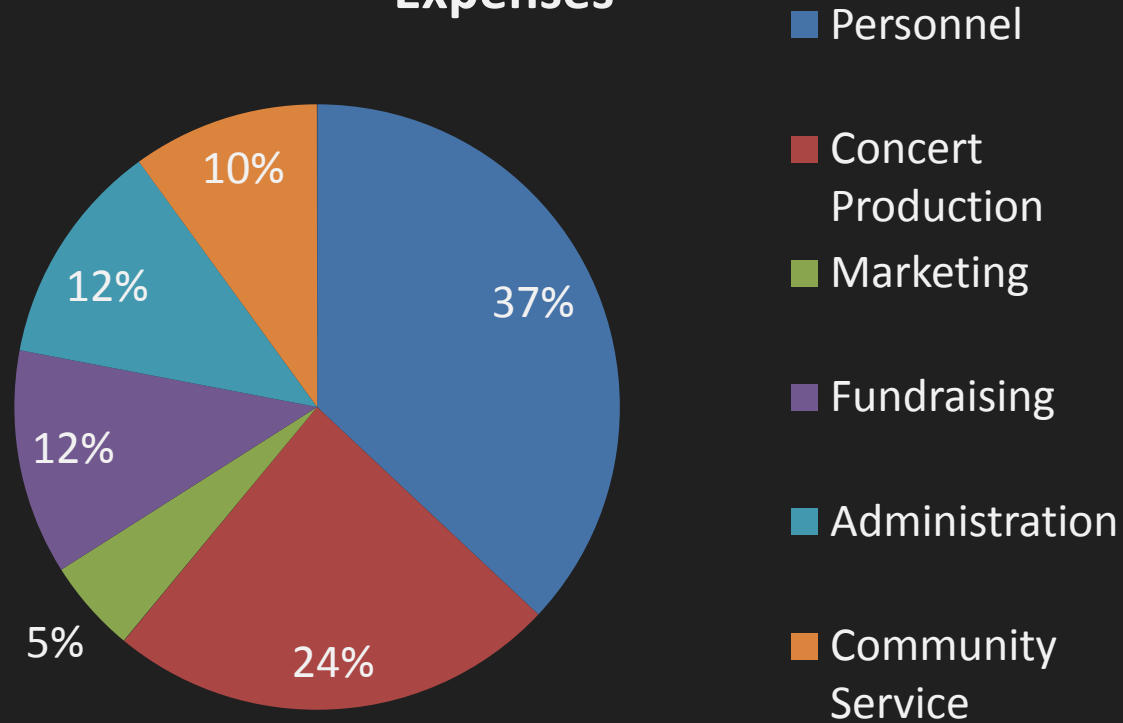
# The Port Angeles Symphony Orchestra

## Income



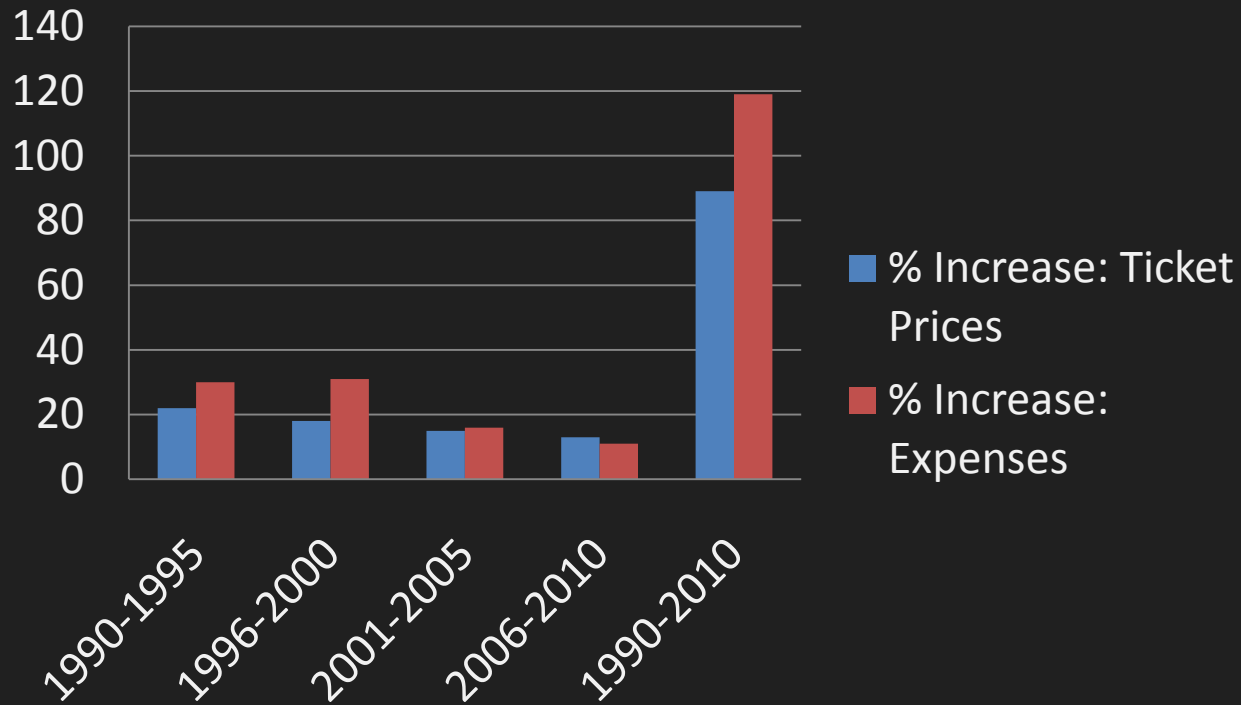
# The Port Angeles Symphony Orchestra

## Expenses



# The Port Angeles Symphony Orchestra

## Gap Between Ticket Prices and Expenses



# The Port Angeles Symphony Orchestra

## *A Partnership With Our Community*

In partnership with the Community, the Board of Directors strives to:

- Secure the long-term financial security of the Port Angeles Symphony Orchestra, and
- Present exciting and affordable concerts for our audiences.



# Long-Term Growth and Financial Stability

## *Our Dilemma*

- We are faced with a growing gap between income and expenses.
- Structural constraints limit our ability to increase our income.

# Long-Term Growth and Financial Stability

## *Structural Constraints*

- Our ticket prices would need to more than double to cover all our costs.
- We play to a full house and cannot sell additional tickets to our performances.
- Our volunteer musicians are at capacity and cannot perform additional concerts.

# Long-Term Growth and Financial Stability

## *Strategies to Increase Our Income*

- Our Board of Directors has significantly increased the number of our Special Event fundraisers to augment our income.
- We now actively promote Planned Giving as a strategy to increase our income, as well as provide gifting strategies that may also benefit our donors.

# Long-Term Growth and Financial Stability

*Planned Giving Offers You . . .*

- An opportunity to make a lasting difference to the Port Angeles Symphony Orchestra;
- The personal satisfaction of contributing to a musical legacy;
- Potential income tax benefits; and
- An opportunity to become a member of our *Musical Legacy Society*.



# Planned Giving Options

## *Outright Gifts / Bequests\**

- Most planned gifts are in the form of easy-to-establish bequests.
- If you have a will, consider asking your attorney about executing a codicil to your will that names the Port Angeles Symphony Orchestra as a recipient of:
  - A fixed amount or percentage of your estate;
  - Securities, savings bonds, or real estate.

\*There may be fees for professional services to create instruments for planned giving.



# Planned Giving Options

## *Revocable Gifts / Beneficiary Designations\**

You can name the Port Angeles Symphony Orchestra as a designated beneficiary of assets such as:

- Your retirement account (IRA, 401(k), 403(b) or other qualified plan);
- Your life insurance policy;
- A commercial annuity account;
- A bank or brokerage account.

\*There may be fees for professional services to create instruments for planned giving.



# Planned Giving Options

## *Irrevocable Gifts / Charitable Trusts\**

Charitable trusts allow you to apportion trust income and capital between a charitable organization and your heirs, according to a time schedule that suits your needs. Charitable trusts include:

- Charitable Remainder Trusts;
- Charitable Lead Trusts

\*There may be fees for professional services to create instruments for planned giving.

# Musical Legacy Society

## *A Way To Thank Our Planned Giving Donors*

- Our *Musical Legacy Society* is our way to acknowledge and thank planned gift donors who have included us in their estate plans.
- In appreciation of our donors, members receive recognition and benefits:
  - An invitation to special receptions;
  - Recognition in our concert programs and on our web site;
  - A *Musical Legacy Society* lapel pin.

# The Port Angeles Symphony Orchestra

## *Assistance With Planned Giving*

For more information, you may wish to contact:

- Your estate planner or investment advisor;
- Your tax accountant;
- The Port Angeles Symphony Orchestra office.



# The Port Angeles Symphony Orchestra

## *A Community Partnership for the Orchestra's Future*

- Our community is fortunate to host a full orchestra that serves all age groups and diverse communities of the North Olympic Peninsula.
- The success of this orchestra is the result of:
  - Stable, community-wide support and partnerships;
  - Dedicated musicians, volunteers and music lovers;
  - Excellent and conservative management, and
  - Outreach programs to educate and attract future musicians and audiences.



# The Port Angeles Symphony Orchestra

*An Outstanding Community Orchestra*



Please consider a planned gift to help ensure the ongoing strength, quality and stability of the Port Angeles Symphony Orchestra.